






**MORE
REWARDS**
for your business
customers




Unlock exclusive value for your business customers

Qantas Business Rewards is our rewards program designed for all Australian businesses. Whether they fly a little or a lot, it helps them save on flights, and earn points in the air and on the ground across 50+ partners.


Benefits for your business customers

- 
Fly more, save more
Enjoy up to 10% off selected domestic and international flights
- 
More Qantas Points
Earn points twice, for the business and for the traveller
- 
Business Account
View business travel and manage points redemption all in one place

Plus earn Qantas Points on everyday business expenses across our wide range of 50+ partners*

- 
Unlock lounge access
Save up to 30% off Qantas Club membership fee
- 
Reduce travel costs
Redeem your points on flights, upgrades and more
- 
Fast track to Gold
Nominate 1 team member for Gold Status per year (Level 3 only)*

On top of the Qantas Points and Status Credits earned as a Qantas Frequent Flyer*

 **Increase your customers flying benefits with Level Advance.**
If their business is likely to earn over 15,000 Qantas Points in their membership year, request a Level Advance* on Qantas Agency Connect (QAC) to fast-track them to a higher level.

Unlock exclusive value for your business customers
Visit qantas.com/agencyconnect/business

**BUSINESS
REWARDS** 

Qantas Business Rewards Clue Card

How to book:

- 1 Check your customer's level using the **ABN Lookup** under Service Requests at qantas.com/agencyconnect.
- 2 Enter the account code for their level in the correct **GDS Format** (below) to view fares and applicable discounts.
- 3 Enter your customer's ABN into the booking in the correct **ABN Entry** format.
- 4 Enter the traveller's **Qantas Frequent Flyer** number.



GDS Codes:

GDS	Display fares	Quote fares	ABN entry format
Amadeus	Entry format FQDLONSYD/R,U*XXX or FQDLONSYD/R,U000000 Example FQDLONSYD/R,U*QFB01 or FQDLONSYD/R,UQFB01	Entry format FXP/R,U*XXX Example FXP/R,U*QFB01,P	Entry format SKQSMEQF-99999999999 Example SKQSMEQF-12345678901
Galileo	Entry format FDLONHKG10MAR/QF-PRI-XXX:P Example FDLONHKG10MAR/QF-PRI-QFB01:P	Entry format FQ-XXX/CQF:P Example FQ-QFB01/CQF:P	Entry format SI.QF*QSME.99999999999 Example SI.QF*QSME.12345678901
Sabre	Entry format FQLONSYD10MAY¥IXXXXX¥PV Example FQLONSYD10MAY¥IQFB01¥PV	Entry format WPIXXXXX¥PV Example WPIQFB01¥PV	Entry format 30SI QF QSME.99999999999 Example 30SI QF QSME.12345678901

NB: '99999999999' is replaced by the Qantas Business Rewards member's ABN. 'XXX' and '000' is replaced by the Qantas Business Rewards member account code. E.g. QFB01. An ABN is an 11-digit number.

Benefits at a glance:

	Level 1	Level 2	Level 3
Account code (0=Zero)	QFB01	QFB02	QFB03
Qantas Points earned from business travel per year	Earn between 0-14,999 pts	Earn between 15,000-79,999 pts	Earn 80,000+ pts
Points for the business per every 100 pts your flyers earns	20 pts	30 pts	40 pts
Flyer Bonus on every booking with a QF flight number	250 bonus points for Frequent Flyers		
Member flight savings off base fare of flights	Up to 6% off	Up to 9% off	Up to 10% off
Classes eligible for discounts	Domestic Business: J, C Economy Flex: Y, B, H, K	Domestic Business: J, C Economy Flex: Y, B, H, K Domestic Red e-Deal: M, L, V, S	Domestic Business: J, C Economy Flex: Y, B, H, K Domestic Red e-Deal: M, L, V, S, N
* Premium Economy may not be available on all services	International Business: J, C, D Premium economy*: W, R Economy Flex: Y, B, H International Saver: K, M	International Business: J, C, D Premium economy*: W, R Economy Flex: Y, B, H International Saver: K, M, L, V, S	International Business: J, C, D Premium economy*: W, R Economy Flex: Y, B, H International Saver: K, M, L, V, S
Qantas fare basis code identifier	UQA (Qantas Domestic and International) and UQX (QF*EK) E.g. International Y Class Published Fare: YFLEX; Qantas Business Rewards fare: YUQA or YUQX Denotes unique booking class, destination, and seasonality combination, if your GDS display shows 1UQA, 2UQA, 3UQA, 1UQX, 2UQX, 3UQX this is also valid.		
Qantas Club membership fee discount	20% off published Qantas Club rates	30% off published Qantas Club rates	



How members can earn Qantas Points on every day business purchases

Your customers can turn travel, credit card spend, fuel, accommodation and even supplier payments into Qantas Points for the business with any of our 50+ partners.












See how many points your customers could earn using our Points Calculator:
qantasbusinessrewards.com/calculator

How members can invest their Qantas Points







Your customers can save money by using their points in different ways, from Classic Flight Rewards to upgrades and additional baggage. Don't forget points can be transferred to any Qantas Frequent Flyer member to use on a range of rewards.

An example of what can be redeemed with:

70,000 Qantas Points	140,000 Qantas Points	371,000 Qantas Points
 12 x SYD to MEL Upgrades (O/W Flex Economy to Business)	 17 x MEL to BNE Upgrades (O/W Flex Economy to Business)	 18 x MEL to LAX Upgrades (O/W Flex Economy to Business)
OR	OR	OR
 6 x \$50 Digital Gift Cards	 7 x MEL to LAX Upgrades (O/W Flex Economy to Business)	 4 x Qantas Club membership renewals
OR	OR	OR
 1 x Qantas Wine Classic Red Mixed 6	 1 x Qantas Club membership renewal (30% QBR discount as a Level 2 member)	 68 x MEL to SYD Upgrades (O/W Flex Economy to Business)

Important information: Details, savings and rewards earned are examples only and are based on business scenarios. Base fare calculations are correct as of July 2023.

Need more information?

	Benefits	Types of questions	Available support
Qantas Agency Connect (QAC)	<p>Qantas Business Rewards ABN Lookup</p> <p>Check your customers level and applicable account codes</p> <p>Agent Toolkit</p> <p>Digital customer and agent flyers and collateral</p>	<p>ABN Lookup</p> <p>Program benefits</p> <p>Fares and Ticketing</p> <p>Agent Toolkit</p> <p>FAQs</p> <p>Level Advance requests</p> <p>Qantas Business Rewards offers</p>	<p> Qantas Business Rewards general enquiries qantas.com/au/en/business-rewards/qbr/contactus</p> <p> qantas.com/agencyconnect > products and network Access the latest news, policies and information from Qantas</p> <p> Customer account queries 13 17 11 24 hours a day, 7 days a week</p>
Learning Hub	<p>Become an expert with the SME Learning Pathway</p> <p>Sharpen your Qantas SME product knowledge, learn to convert and retain</p> <p>Learning that suits you</p> <p>Available 24/7 on any device, anywhere</p>		<p> learninghub.qantas.com Everything you need to make selling Qantas an easy and enjoyable experience</p>
Qantas Business Rewards Service Centre		<p>Member Profile details</p> <p>Member Points balance</p> <p>Change of Account Holder</p> <p>Claim missing points</p> <p>Note: Member details can only be disclosed to approved administrators or account holders.</p>	<p> Membership enquiries 13 74 78 7am–7pm (AEST) Monday to Friday</p>
Qantas Corporate Sales Team		<p>Customer account questions</p> <p>Contract lead generation</p>	<p> Customer account queries 13 10 85 8.30am–5.30pm (AEST) Monday to Friday</p>

Terms and Conditions: A business must be a Qantas Business Rewards Member to earn Qantas Points for the business. A one-off joining fee of \$89.50 applies, is inclusive of any applicable GST and may be varied by Qantas from time to time, without notice, in its absolute discretion. Membership and Qantas Points for business are offered under the Qantas Business Rewards Terms and Conditions and earning thresholds apply. Savings are available exclusively to Qantas Business Rewards Members on the base fare of selected fares only and do not apply to taxes, fees and carrier charges. Availability is limited. Member savings are subject to the Qantas Business Rewards Terms and Conditions. Discounted Qantas Club membership is available to Qantas Frequent Flyer members who are Qantas Business Rewards Flyers of the Qantas Business Rewards Member. The discount applies to Qantas Club Individual membership rates and is managed under the Qantas Club Qantas Business Rewards scheme. Qantas Club membership is subject to the Qantas Club Terms and Conditions. For full terms and conditions and further details, see qantas.com/agencyconnect/business

Better together

Help your customers unlock more value just for going about their business as members of both **Qantas Business Rewards** and **Qantas Frequent Flyer**.

**BUSINESS
REWARDS** 

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**FREQUENT
FLYER** 